

Law Management Section: Finance and Business Forum 2011



The Law Society

Thursday 10 November
The Law Society, London
5.5 CPD hours

Why attend?

Understand the business and financial implications of the full implementation of the Legal Services Act (LSA) through this Forum. The speakers will address key issues including alternative business structures and fixed pricing, the impact of regulatory and other changes on law firms' finances, and alternative pricing structures including 'value billing'.

The programme has been developed by the Law Society's Law Management Section - a specialist Section of the Law Society providing best practice information and support on the full range of practice management disciplines. For further details visit www.lawmanagementsection.org.uk.

Who should attend?

- Finance Managers, Directors and Partners
- Managing Partners/Chief Executives
- Lexcel-accredited firms/departments wanting up-to-date information on financial management, particularly for re-accreditation requirements in this area

Programme

09.00	Registration and refreshments
09.30	Setting the scene - preparing for 2012 and the post LSA world Andrew Otterburn, Otterburn Legal Consulting LLP
10.00	New Zealand/Australian experience of ABS and the resulting move to fixed pricing Richard Burcher, Managing Director, Validatum Ltd, New Zealand
10.45	Refreshments and networking
11.05	Responding to the challenges Jenny Beck, Managing Partner, TV Edwards
11.45	Law firm finances - performance, assurance and compliance Andrew Allen, Francis Clark with Winter Rule
12.30	Lunch and networking
13.30	Panel discussion Chaired by Andrew Otterburn
14.00	Thoughts from the front line Richard Wyatt, Law Firm Finance Director, Cambridge Blue Square Management Ltd
14.30	How to implement profitable alternative pricing strategies (APs) Richard Burcher, Managing Director, Validatum Ltd, New Zealand
15.00	Refreshments and networking
15.20	Managing your escape Howard Hackney, Partner, Howard Hackney LLP
15.50	Implementing a merger - the detail of putting it all together Jon Cartwright, Partner, Hazlewoods LLP
16.20	Wrap up and conclusions
16.35	Close

For further details of the individual sessions, please visit the Law Society website: www.lawsociety.org.uk/events

www.lawsociety.org.uk/events

Principal sponsor:



Associate sponsor:



Law Management Section: Finance and Business Forum 2011

Thursday 10 November, The Law Society, London



The Law Society

To book and pay

Online

To register for this event online, please go to www.lawsociety.org.uk/events. Select the event you want to attend and click on the 'register now' tab. We recommend you pay online by credit/debit card to guarantee your place at this event immediately. If you choose to pay by cheque, please send payment, with your booking details attached, within 10 days of making the booking. Your booking is not guaranteed until we have received payment. If we do not receive your payment within 10 days of your online booking, your place may be released without notice.

By post

To register, please complete the form below in CAPITAL LETTERS and return it with a cheque made payable to **The Law Society** to: Law Society Operations Admin, 113 Chancery Lane, London WC2A 1PL, DX 56 Lon/Chancery Ln

*Please note: bookings for this event **cannot** be taken over the phone*

Title: _____ First name: _____ Surname: _____

Position: _____ Organisation: _____

Address: _____

Postcode: _____

Telephone: _____ Email: _____

Registration fee

Member of Law Management Section	£250 + VAT = £300	No. of delegates	<input type="text"/>
PC* Holder	£295 + VAT = £354	No. of delegates	<input type="text"/>
Non-PC* Holders	£395 + VAT = £474	No. of delegates	<input type="text"/>
Members of TLS Working for NFP	£195 + VAT = £234	No. of delegates	<input type="text"/>
* Practising Certificate holders		Total payment	£ <input type="text"/>

Joining instructions will be sent by email two weeks before the event.

Please advise if you have any special/dietary requirements: _____

Please tick here if you do not wish your details to be printed on the delegate list

Office Use:

MK03-LB101-
E11033

Terms and Conditions

- Event documentation will be distributed on the day.
- The Law Society reserves the right to amend or cancel this event. Should the event be cancelled, a full refund of the registration fee will be made. The Law Society can accept no further liability if the event is cancelled, including no liability for any expenses incurred as a result of cancellation.
- If you have any special dietary requirements, you must give us written notice at least 10 working days before the event and a supplement may be payable.
- Full payment is required unless you give written notice of cancellation at least 10 working days before the event, in which case you will be refunded the registration fee less an administration charge of 20%.
- No refunds will be given for cancellations that occur within two weeks of the event date.
- You may substitute a colleague without charge, provided you confirm their full name in writing before the day of the event.
- The delegate and the firm/organisation are jointly and severally liable for payment of the fees due.
- The Law Society can accept no liability for any loss suffered by any person acting or refraining from action as a result of the material delivered during or in connection with the event.
- Acceptance by the Law Society of your booking will give rise to a legally binding contract between us on these terms and conditions.

www.lawsociety.org.uk/events

Principal sponsor:



Associate sponsor:

